



**AI
Development
Lab**

WHO WE ARE

Lockheed Martin is a global defense technology company driving innovation and advancing scientific discovery. Our all-domain mission solutions and 21st Century Security® vision deliver transformative technologies that deter potential adversaries and ensure America and its allies can achieve peace through strength.

121K

Employees worldwide

93%

Employees located in the U.S.

70K

Engineers, scientists and technologists

20%

Employees who are veterans

350+

Facilities worldwide

ECONOMIC IMPACT

- In 2024, Lockheed Martin had 13,181 suppliers – 93% across the U.S. and 7% around the globe – and awarded \$6.9B to more than 7,100 small business suppliers.
- Lockheed Martin has committed \$36B to our suppliers across every U.S. state and 52 countries.

PRESSURE-TESTED INNOVATION

The 21st Century Security® environment is rapidly evolving. The face of the world and warfare has changed, and threats to national defense have expanded beyond land, sky and sea. Success depends on dominance in all domains.

Yesterday's approach isn't good enough for today's demands. Modern forces require a combat-proven mission partner and integrator that can connect platforms, networks and people to stay ahead of threats and deliver on a mission need.

No threat exists in a vacuum, so innovation and integration must be done with intent, ensuring that defense solutions aren't just new – they're immediately useful. That's key to moving with speed from emerging need to delivered capability.



50K+

Engineers, developers and scientists using AI Tools

14+

U.S. and international military exercises supported since 2020



21ST CENTURY SECURITY®

Lockheed Martin aims to build a more advanced, resilient and interoperable defense industry – working with industry and commercial partners to deliver cutting-edge capabilities faster and more affordably to customers.

The three lines of effort are:

- Aggressively adopting and inserting digital technologies into the defense enterprise with a standards-based, open architecture approach.
- Applying anti-fragility measures to ensure operations withstand shocks and disruptions on a large scale and at a faster speed.
- Fostering a more collaborative ecosystem that harnesses the advanced infrastructure of the U.S. and its allies to support America's strategic alliances.

FINANCIAL PERFORMANCE

In 2024, Lockheed Martin invested over \$3B in advancing our nation's security through research and development and capital investment to support customers' missions, drive innovation and transform operations with the latest digital and manufacturing technologies.

\$71.0B

2024 Net sales

\$5.3B

2024 Net earnings

\$176.0B

2024 Backlog

\$7.0B

2024 Cash from operations



RESPONSIBLE BUSINESS

Lockheed Martin strives to be a leading corporate citizen. In 2024, we donated over \$30.8 million to develop the future STEM workforce, support veterans and their families and contribute to the resilience of communities where team members live and work.